

# EDGARDO AZUELA MATOUK

## CURRICULUM VITAE

City of residence: Queretaro, México  
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### EXPERTISE:

- *PMP (Project Management Professional) Certified by PMI (Project Management Institute) since 2007.*
- *AUTOMOTIVE INDUSTRY: Internal Auditor for ISO/TS 16949 - 2016 / IATF.*
- *Associated external consultant for ITESM Campus Querétaro in Project Management since 2007.*
- *Certified Six Sigma Green Belt – Mabe – 2004.*
- *Internal Auditor for ISO 9000:1994 – Perry Johnson – 2001; ISO9000:2000 – ANCE - 2005*

### SUMMARY OF EXPERIENCE AND QUALIFICATIONS:

- *7 Years of experience working in Automotive Industry.*
- *Experience Areas: New Business Development, Program Management, Purchased Material Quality, Field Quality, Technical Management, and Project Engineering.*
- *Manufacturing Processes which I have been in contact with in the past: Electronics Manufacturing, Plastic Injection, Metallic Punching, Bending, and Laser Cutting, Assembly of Electric and Electronic components, Foaming, Thermoforming and Production Lines.*

### PROFESSIONAL EXPERIENCE:

- **YELKE, Uniforms and EPP - Commercial Manager** (Sept 2020 – Current)
  - Mainly focused on New Business Development in all Industries.
  - New Customers already developed in Queretaro, San Juan del Rio and Veracruz.
- **AL Proyectos y Prototipos** (February 2012 – April 2020)
  - New Business Development for International Companies.
  - Engineering Projects.
  - Main customers: KI Industries, Brady Corp, Galvanizados de Occidente, Eurasia Tech Group, Well Tech PCB, TPM León, AMP Displays, etc.
- **GENERAL ELECTRIC APPLIANCES EUROPE, BRUSSELS, BELGIUM** (2011- January 2012).
  - **PROGRAM MANAGER FOR NEW PRODUCTS (NPI):**
    - New Product Development of Appliances to be sold in the EMEA region (Europe, Middle East and Africa); coordinating the Manufacturing sites teams to meet all the Requirements, Lead Times, and Certifications, assuring the correct introduction to the market of these New Products.
    - Development of Super Product Plan for Cooking, Refrigeration, Cloth Care and Dishwasher
- **MABE REFRIGERADORES** (June 2001 – December 2010).
  - **PROGRAM MANAGER for New Product Development**
    - of Products to be sold all over the 5 continents, leading efforts in the following areas: Design, Financials, Purchasing, Quality, Manufacturing, Product Evaluation. I managed a wide variety of New Platforms and

Models (New Technology Models, Model Year Models, etc), in which my specialty were International Models Development, which gained me, in the long term, the invitation to work for GE Appliances Europe.

- **PMQE** (Purchased Material Quality Engineer). Coordinator for New Models, Projects and Platforms at Celaya Plant. August 2002 – May 2004. Supported as Supplier Quality area all the Programs for New Products and Platforms that went into Production from 2002 and 2004.
- **FIELD QUALITY ENGINEER** at Celaya Plant, working based upon the product's performance in the field with the final consumer. June 2001 to August 2002. Coordinated the multi task team that improved the SCR (Service Call Rate shown in the Field) through the coordination of around 80 Continuous Improvement kind Projects.

### **STUDIES:**

- **INDUSTRIAL AND SYSTEMS ENGINEER** at Instituto Tecnológico y de Estudios Superiores de Monterrey, Campus Querétaro (ITESM CQ) with a final grade of 93.

### **OTHER STUDIES AND EXPERTISE:**

- Diploma in Development of New Products and Innovation at ITESM Campus Monterrey in 2008.
- Diploma in Projects Management Professional at ITESM Campus Querétaro in 2006.
- Diploma in Finance for Not-Financial People at Harvard on Line in 2008.

### **LANGUAGES:**

- English: Fluent.
- Italian: Basic.

### **SOFTWARE KNOWLEDGE:**

- Microsoft Office (Word, Excel, Power Point, Project, Access), Autocad, Microsoft Outlook, Lotus Notes, Internet, Photoshop, Page Maker, Publisher, Corel (Draw, Photopaint, etc.).

### **PERSONAL DATA:**

- Birth Date: November, 7th.
- Civil Status: Married.
- Address: Sendero # 22. Querétaro, Qro, México.