


Mario Singh

Adding value to your bottom line



Mission statement:
Creating value to your
company's business
isn't a job, it's a
purpose

The challenge

Finding the right candidate to fill a sales role in today's workforce can often be frustrating, time consuming and sometimes disappointing, with candidates never truly living up to the potential shown in a resume.

The promises often made are never adequately demonstrated by candidates up front.



A close-up photograph of a person's hand holding a white marker, drawing on a whiteboard. The background is blurred, showing what appears to be an office setting with some equipment. The text 'The solution' is overlaid on the left side of the image in a white, italicized serif font.

The solution

If you want a sales and customer service oriented employee that thinks outside the box, who puts in the effort, creativity and forethought, then look no further.

Achievements

Proven success with milestones in several organisations



Sagikor Life

Sagikor Life

Member of the Phoenix 100 Producers with my rookie year.
November 2011-August 2013



Business Supply Group

Highest sales made over target for data storage division 2007/2008
Departmental leader in sales of promotional products 2008/2009
Highest sales of promotional products 2010/2011



Alstons Marketing Company Ltd Alstons Marketing

Sales person Of The Year 2004
Youngest Division Member
Key Account Manager 2002-2007



The Fan Club

Managing marketing campaigns and promotional activities with HIGH VALUE partners .Bmobile 2014 World Cup, Heinekin Champions League promotions.
Established the Fan Club as both TTOC and TSPL partner.

Skillset



I've considered myself blessed in that I've always had some of the very best managers and mentors willing to share their knowledge in the organization they've served with me. Taking full advantage of their experience to add to my skill set and developing them further.

I've demonstrated the following:

- Management
- Coaching
- Analytical
- Sales
- Marketing
- Self Management
- Communication
- Public Relations
- Customer Service





Q: So what about our company appeals to you?

A: I'm passion about what I do, and I'm looking for a company that is also passionate about what they do.

Q: What makes you different from anyone else ?

A: I think the time I took to do this presentation will demonstrate the value I place in your company and what value I can bring to your customers.



Q: What would you say are some of your weaknesses?

A: I can be demanding of those I work with if I don't feel they are giving less than 100%, and can take losses personally based on time invested.

Q: Why do you want to leave your current job?

A: I'm passionate about what I do and if I feel like I've hit a ceiling and can't contribute, it's better to find that space that offers me the growth I need

ROYTEC

January 2011–August 2011

Diploma Programme in Public Relations (Grade Avg. B+)

This programme aims to provide public relations staff with the broad scope of public relations activities such as the following:

- Standards for practice in Public Relations
- Planning responses for managing environmental crises
- Managing media contacts
- Preparing acceptable news releases (including format, style and content)
- Annual reports
- Management of stakeholder relations
- Speech and broadcast writing
- Working with Non Governmental Organizations (NGO's) and Governmental Agencies
- A comprehensive orientation to effective Events Management

FATIMA COLLEGE

1990–1995

CXC – Six (6) passes (Math and English incl)

OTHER COURSES

- Dale Carnegie Sales Advantage
- UWI/Institute Of Business – Sales and Marketing
- Regency Recruitment – CSE
- Institute of Broadcasting – Voicing Diploma (Broadcasting, writing and commercial voicing)
- CDB Internet Marketing Workshop

Value Proposition

So now we get down to how I can be of benefit to your organisation. Three words will summarize the way forward. I'm proud to say that I've been able to carry over customers from within various organisations, regardless of product due to those words.

Passion

Service

Relationship

So whats next?

Easiest question to answer! We meet in person, let's have a discussion where we can identify if my skill set, passion and creativity are the tools needed to grow your business and by extension, that of your customers. I feel strongly that our synergies can lead to a productive relationship for us both. And if not 'd appreciate you forwarding me info on who you feel can benefit.

Thank you for taking the time to view this presentation.

Presented by:

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<https://www.facebook.com/thesalesprofessionaltt>