

**BELLO USMAN AKOREDE**

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**08134140379**

**Ibadan, Oyo state.**

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### **Professional summary**

An aspiring sales leader, Engaging and patient customer service professional with 2 years of experience responding to all types of customer inquiries and consistently rewarded for success in customer relationship, planning and operational improvements. Experience in sales and staff management procedures, positively impacting overall morale and productivity.

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### **Work History**

Albarka trading store – sales representative Ibadan, oyo.

05/2019 –present

### **Responsibility**

- \* Present, promote and sell products/services using solid arguments to existing and prospective customers.
- \* Conduct random surveys seeking to find out what the customer really need.
- \* Prepare monthly reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- \* Cold calling and emailing. 50+ cold calls daily.
- \* Consistently met sales target and outcomes within schedule.

### **key Achievement**

- \* Created a social media platform for the company awareness, which has really help to increase

the sales till today.

## **NYSC place of primary assignment**

23 mar. 2020- 18 Feb 2021

Govt. Comp. Sec. Sch. (Snr)- Angulama, Rivers state.

### **Responsibility**

- \* Attending to student in class as schedule in the time table
- \* Prepare a weekly lesson note in line with teaching standard.
- \* Writing of test/examination question for the student
- \* Recording of result and distribution of examination slip
- \* Assisting the teacher in his daily work

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### **Skills**

Project management

Microsoft word

Organization skills

Time management

Creativity

Planning

Research

Leadership

Building effective relationship

Microsoft Excel

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## **Education**

11/2019

Osun State University

Osogbo, Osun

Bsc. Economics.

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## **Certification**

- \* Project management foundations - LinkedIn learning
- \* Basic finance - HP LIFE
- \* Critical thinking - linkedIn learning
- \* Google digital skills for Africa - Google
- \* Procurement and logistic - disasterready.