



MAI DANG MINH THUY



(+84) 767 530 837



Maidangminhthuy155@gmail.com



<https://www.linkedin.com/in/jasmine-mai-dang/>

LANGUAGE

- ◆ Vietnamese (Native)
- ◆ English (IELTS: 6.0)
- ◆ Chinese (HSK 2)

WHY ME?

Experienced with a demonstrated ability of working in Sales representative and Hospitality. Extremely well-honed in time management, negotiation and customer service.

I love to be an anchor for business growth with humbleness, honesty, hungriiness and learning spirit and logically listening .

EXPERIENCE

Sales Representative (VPT Fitness Center)

(Mar 2019 – Present)

- ◆ Promote to Team leader after 4 months working
- ◆ TOP SELLER in 2019
 - Break the record and spearhead revenue growth for company, resulting in reaching 120% of total sales revenue in the first year of work.
 - Build relationships and rapport with all members both local and foreigners utilizing contact strategy through personal contact, telemarketing and written correspondence.
 - Communicate relevant information to co-workers and management to maintain consistency and avoid potential problems in renewing membership.
 - Ensure member problems/complaints are resolved in a prompt, courteous and efficient manner.

Hostess/ Waitress (Hyatt Regency Da Nang Resort and Spa)
May 2018 - Feb 2019

- Manage all customer database related to VIP acquisition and perform a wide variety of skilled administrative functions relative to VIP guests, including but not limited to inputting special requests.
- Greet, welcome, and assist VIP guest explaining the promotion and provide collateral in accordance with established guidelines.

- Obtain excellent problem-solving skills by dealing with customer complaints.

- Be equipped highest quality of services, knowledge in hospitality and high standards of performance.

Tour Guide (Heineken Da Nang)

May 2018 - Feb 2019

- Provide assistance and information on beer manufacturing to foreign professors and stakeholders.
- Provide simultaneous and consecutive interpretation of meeting between Deputy General Manager and visitors.

EDUCATION

- Major: Bachelor of English interpreting and translation 2016-2020
- Dean's honours scholarship from Plymouth State University May 2016

SKILLS

- ◆ Client relation
- ◆ Working under pressure
- ◆ Leadership

CERTIFICATIONS

- ◆ Content Marketing - HubSpot
- ◆ The Fundamentals of Digital Marketing- Google
- ◆ Online Marketing Foundation- LinkedIn
- ◆ Best Seller- VPT FITNESS